#### Risk, return, and asset prices

**Corporate Finance** 

# Building blocks (one period)

- Consider an investment that pays \$100 in one period and costs \$90 today
- The return on that investment is:

$$r = \frac{(100 - 90)}{90} = \frac{100}{90} - 1 \approx 11.11\%$$

- I need to invest \$90 to generate \$100 a period from now assuming a return of 11.11%
- In finance parlance, \$90 is the present value of \$100 a period from now assuming a discount rate of 11.11%

# Building blocks (multiple periods)

- Consider an investment that pays \$50 in one period and another \$50 in two periods and costs \$90 today
- One measure of the return on this investment is the solution to:

$$90 = \frac{50}{1+r} + \frac{50}{(1+r)^2}$$

which is roughly r = 7.32%

- If I invest  $\frac{50}{1+r}$  today for 1 year at 7.32% and then  $\frac{50}{(1+r)^2}$  for 2 years at 7.32% I will replicate the project's cash flows
- Put another way, I can replicate the project's cash flow if I have a technology that give me 7.32% per period
- This measure of return is called the yield to maturity (YTM)

- When cash-flows are uncertain, we can measure the project's return based on *expected cash flows* rather than promised cash-flows
- This is the cash flows I'd get on average if I invested in a large number of projects (or a project a large number of times) with no correlation across attempts
- In that case, r is called the internal rate of return (IRR)

# YTM vs IRR

- On a project with specified cash-flow promises, the YTM is the return you will get if all payments are made as planned
- No default or prepayment, in particular
- It is the IRR if all goes according to the plan
- The *IRR* is the return associated with expected cash flows, the cash flow one expects on average on a project of this type
- Typically,\* YTM > IRR

#### Promote structure

- A passive investor finances 90% of the \$100M cost of a project, while an operator finances the other 10%
- In the benchmark scenario, the project will generate \$50M in year I and \$80M in year 2

#### Incentive clause:

- Cash flows are distributed according to the initial stake until the passive investor gets an IRR of 10% (Tier 1 cash flows)
- Once enough cash flows have been generated to deliver this return, excess cash flows will be split 50-50 (*Tier 2 cash flows*)
- If the benchmark scenario materializes, what IRR is the operator going to get from this project?

# Returns in practice: debt math

#### A debt contract stipulates:

- 1. An initial balance  $b_0$
- 2. A frequency of payments and total number *T* of payments (term to maturity)
- 3. An interest rate  $r_t$  for each period t = 1, 2, ..., T
- 4. Payments  $m_t$  for each period t = 1, 2, ..., T

#### Debt algebra:

- 1. At a given date, interest due is  $b_{t-1} r_t$
- 2. Balance at date t is  $b_t = b_{t-1} + b_{t-1}r_t m_t$
- 3. If  $b_T > 0$ , balance is due in one balloon payment

# Returns in practice: debt math

#### A debt contract stipulates:

- 1. An initial balance  $b_0$
- 2. A frequency of payments and total number *T* of payments (term to maturity)
- 3. An interest rate  $r_t$  for each period t = 1, 2, ..., T
- 4. Payments  $m_t$  for each period t = 1, 2, ..., T

#### Debt algebra:

- 1. At a given date, interest due is  $b_{t-1} r_t$
- 2. Balance at date t is  $b_t = b_{t-1} + b_{t-1}r_t m_t$
- 3. If  $b_T > 0$ , balance is due in one balloon payment

# Some language

- Debt contracts whose balance is zero after T periods  $(b_T = 0)$  are called *fully amortizing*
- Interest rates can be fixed, vary on a fixed schedule, or according to some other market rate
- Amortization can be negative -- balance can grow -- from one period to the next (if  $m_t < b_{t-1}r_t$ )

## Ex: fixed rate coupon bonds

• For all t:

- 1.  $r_t = r$ 2.  $m_t = b_o r$
- Zero amortization:  $b_T = b_0$

# Ex: floating rate coupon bonds

- For all t:
  - I. Initial rate:  $r_0$
  - 2. At reset,  $r_t^* = index_t + premium_t$
  - 3.  $r_t$  adjust towards  $r_t^*$  subject to caps and floors, both absolute and on adjustment steps
  - 4.  $m_t = b_o r_t$
- Zero amortization:  $b_T = b_0$
- Libor was the most typical index, now it's going away in shame, so moving towards alternative reference rates like CMT (look it up)

# Ex: Fixed rate, fixed payment debt

- For all t:
  - 1.  $r_t = r$
  - 2.  $m_t = m$
- Fully amortizing:  $b_T = 0$
- What must m be? (Fixed annuity formulae)
- $m = b_0 r / (1 (1 + r)^{-T})$

The fundamental equation of debt design

Full amortization means:

$$b_T = 0$$
, or, equivalently,  $b_0 = \sum_{t=1}^T \frac{m_t}{(1+r)^t}$ 

More generally:

$$b_0 = \sum_{t=1}^T \frac{m_t}{(1+r)^t} + \frac{b_T}{(1+r)^T}$$

 Absent side payments, r is the loan's IRR <u>if all payments</u> are made, i.e. the YTM on the debt contract

#### Fixed payment example

- 100K, monthly payments, 10 years, r = 7%/12
  - I. With full amortization:
  - 2. With 30K balloon:

m = \$1,161.08m = \$987.76

# Graduated payment example

- A corporation wants to finance 50% of a \$1M investment with some debt
- Cash-flows are expected to increase by 0.5% a month over ten years, so the corporation would like debt payments to match that profile
- A lender is willing to do it with a 7% annual interest rate and a fully amortizing contract
- What is the payment schedule?
- Answer: fundamental equation of debt design

# Risk: a deeper dive

- Asset returns are subject to uncertainty
- Let S be the set of possible states of the world
- Roll of a fair dice: S = {1,2,3,4,5,6}
- An event is a subset of S
- Ex:  $A = \{2,4,6\}$  is the event that the roll is even
- A probability distribution is a function that assigns probabilities to each possible state of the word
- Ex: If dice is fair, P(s) = 1/6 for all  $s \in \{1, 2, 3, 4, 5, 6\}$

- A random variable X on S attaches a value to each possible state of the world
- Assets (risky strings of cash flows), are random variables
- Ex: X pays \$1 if roll of dice is even, nothing otherwise:  $P(X = 1) = P(s \in \{2,4,6\}) = 0.5$

The expected value of a random variable X is defined as:

 $E(X) = \sum_{s} P(s) X(s)$ 

X pays \$1 of roll of dice is even, nothing otherwise:

$$E(X) = P(s = 1) \times 0 + P(s = 2) \times 1 + P(s = 3) \times 0 + P(s = 4) \times 1 + P(s = 5) \times 0 + P(s = 6) \times 1 = 0.5$$

Variances and standard deviations

• 
$$VAR(X) = \sum_{s} P(s) (X(s) - E(X))^2$$
  
=  $E[X - E(X)]2$ 

• X pays \$1 of roll of dice is even, nothing otherwise: VAR(X) =  $P(s = 1)(0 - 0.5)^2 + P(s = 2)(1 - 0.5)^2$   $+ P(s = 3) (0 - 0.5)^2 + P(s = 4)(1 - 0.5)^2$ + P(s = 5) (0 - 0.5) 2 + P(s = 6) (1 - 0.5) 2

The standard deviation of X is the square root of its variance

Variances and standard deviations

- $VAR(X) = \sum_{s} P(s) (X(s) E(X))^2$ = E[X - E(X)]2
- X pays \$1 of roll of dice is even, nothing otherwise:  $VAR(X) = P(s = 1)(0 - 0.5)^2 + P(s = 2)(1 - 0.5)^2$   $+ P(s = 3) (0 - 0.5)^2 + P(s = 4)(1 - 0.5)^2$   $+ P(s = 5)(0 - 0.5)^2 + P(s = 6) (1 - 0.5)^2$ = 0.25
- The standard deviation of X is the square root of its variance:

$$\sigma_{\rm X} = \sqrt{\rm VAR({\rm X})}$$

• A random variable X is risk-free if  $VAR(X) = 0 \Leftrightarrow X(s) = x$  for all  $s \in S$ 

• It is risky if VAR(X) > 0

The closest risk we have to risk-free asset in the US (the world?) is a T-bill

#### Covariance

 We need a notion of how two random variables X and Y are related:

$$COV(X,Y) = \sum_{s} P(s) (X(s) - E(X)) (Y(s) - E(Y))$$
  
= E[(X - E(X))(Y - E(Y))]

- COV(X, Y) > 0 means that X tends to be high when Y tends to be high, and vice-versa
- Note I: if X is risk-free, then COV(X, Y) = 0
- Note 2: COV(X, X) = VAR(X)
- Note 3: COV(X, Y) = COV(Y, X)

#### Example

- X pays \$1 if roll of dice is even, Y pays \$1 if roll of dice is 4 or more
- Then E(X) = E(Y) = 0.5, and:

$$COV(X,Y) = P(s = 1)(0 - 0.5)(0 - 0.5) + P(s = 2)(1 - 0.5)(0 - 0.5) + P(s = 3)(0 - 0.5)(0 - 0.5) + P(s = 4)(1 - 0.5)(1 - 0.5) + P(s = 5)(0 - 0.5)(1 - 0.5) + P(s = 6)(1 - 0.5)(1 - 0.5) = 1/12$$

#### Coefficient of correlation

• 
$$\rho_{X,Y} = COV(X,Y) / (\sigma_X \sigma_Y)$$

• Varies from -1 to 1

• 
$$\rho_{X,Y} = 1$$
 means that  $Y = a X + b$ , where  $a > 0$ 

• 
$$\rho_{X,Y} = -1$$
 means that  $Y = a X + b$ , where  $a < 0$ 

#### Example

 X pays \$1 of roll of dice is even, Y pays \$1 if roll of dice is 4 or more

• 
$$\rho_{X,Y} = COV(X,Y) / (\sigma_X \sigma_Y) = \frac{\frac{1}{12}}{\sqrt{0.25 \times 0.25}} = \frac{1}{3}$$

# Independence

- X is independent of Y if knowing something about X does not change the probability distribution of Y
- If X and Y are independent then COV(X, Y) = 0
- If X and Y are dependent then knowing X is useful for forecasting Y
- We just need to understand or *model* that dependence in order to exploit it

## A very useful expression

• VAR(aX + bY) =

#### $a^{2}VAR(X) + b^{2}VAR(Y) + 2abCOV(X,Y)$

 In words, when you add/combine two risky assets, the variance of the resulting portfolio depends on how risky each asset is but also on how they co-vary with oneanother

## Mixing assets

- Let a and b be numbers, and X and Y be the returns on two assets
- Investing a in X and b in Y returns aX(s) + bY(s) in state s
- (a, b), in this context, is called a portfolio
- We write aX + bY for the resulting random variable

# Big facts

- $\bullet E(aX + bY) = aE(X) + bE(Y)$
- $VAR(aX) = a^2 VAR(X) \Leftrightarrow \sigma_{aX} = a \sigma_X$
- $VAR(aX + bY) = a^2 VAR(X) + b^2 VAR(X) + 2ab COV(X, Y)$
- VAR(0.5X + 0.5Y) =0.25VAR(X) + 0.25VAR(X) + 0.5 COV(X,Y)

## Diversification

- Combining <u>risky</u> assets reduces risk unless  $\rho_{X|Y} = 1$
- Returns on risky assets that do not covary perfectly tend to offset each-other, at least a little bit
- If they co-vary negatively, diversification is even greater
- If you bet the same amount on both red and black at the roulette, you're taking on virtually no risk

#### More facts

- COV(aX + bY, Z) = aCOV(X, Z) + bCOV(Y, Z)
- And the big monster:

$$VAR\left(\sum_{i=1}^{n} a_{i}X_{i}\right) = \sum_{i=1}^{n} \sum_{j=1}^{n} a_{i}a_{j}COV(X_{i}, X_{j})$$

# Towards CAPM

- Consider an investor who can split her wealth across three risky assets:
  - Bonds  $(E(r^B) = 6\%, \sigma(r^B) = 7\%)$
  - 2. Stocks ( $E(r^S) = 15\%, \sigma(r^S) = 10\%$ )
  - 3. Real Estate ( $E(r^E) = 6\%, \sigma(r^E) = 7\%$ )
- Covariance matrix (in percentage points) is:

[ 49	10	-10]
10	100	10
L - 10	10	49 ]

- She likes expected returns, she dislikes variance, she doesn't care about anything else
- That is, she has mean-variance preferences and is risk-averse

#### Feasible risk return combinations



See Python notebook, movie version

# Efficient frontier (no risk-free asset)



# Adding a risk-free asset







- With a risk-free asset, efficient set begins at portfolio that puts all wealth in risk-free asset, and touch the risky part of the feasible set in exactly one point
- That point is called the market portfolio
- Theorem: In equilibrium, all investors hold a portfolio made of a positive investment in the market portfolio, and a positive or negative investment in the risk-free asset

- All risky assets have positive weight in it
- The risky-part of all investors portfolios is the same, namely the market portfolio
- It follows that the market portfolio can be computed as the fraction of total risky holdings in a given asset
- Decent practical proxy: capitalization-weighted index, such as the S&P500

# Capital Asset Pricing Model (CAPM)

- What should be the average return on asset i in equilibrium? Equivalently, what should be its price?
- Intuitively, riskier assets should command a higher return
- Investors should be compensated for the risk a given asset contributes to their portfolio
- This contribution depends on how it co-varies with all elements of the portfolio, including itself

## Capital Asset Pricing Model (CAPM)

• Theorem:

$$E(r_i) = r_f + \beta_i \left[ E(r_m) - r_f \right]$$

where:

#### Capital Asset Pricing Model (CAPM)

• Theorem:

$$E(r_i) = r_f + \beta_i \left[ E(r_m) - r_f \right]$$

where:

$$\beta_i = \frac{\text{COV}(r_i, r_m)}{\text{VAR}(r_m)}$$

- Investors want to be compensated for a very specific form of risk: the asset's beta
- Return on a given asset is the risk-free rate plus a risk premium
- Risk premium is the product of beta (the quantity of risk) and  $E(r_m) r_f$  (the market price of risk)

## CAPM: a statistical perspective

- What return should I expect from IBM given how I expect the overall market (the S&P500) to perform?
- Assume (heroically) that IBM's beta is time-invariant
- Data: historical returns for IBM and S&P500
- Would any other data be useful? CAPM says no
- In fact, it says that the "best" model for our purposes is a simple *linear regression* model:

$$r_{IBM} - r_f = \alpha + \beta (r_{S\&P} - r_f) + \varepsilon$$

where  $\varepsilon$  is noise (i.e. mean zero and independent of everything)

# CAPM: it fails bigly

Augment CAPM regression to:

 $r_{i} - r_{f} = \alpha_{i} + \beta_{i} (r_{m} - r_{f}) + \beta_{SML} (SML) + \beta_{HML} (HML) + \varepsilon_{i}$ 

#### where:

SML = difference between returns on diversified portfolios of small and large capitalization stocks HML= difference between returns on diversified portfolios of high and low B/M stocks

- The asset/portfolio's empirical intercept (the "alpha") is the return that can't be explained by exposure to FF factors
- Estimates of factor loadings (the beta's) together with forecasts for expected factor values over holding period can be used to calibrate required returns
- Data:Fama-French library
- See Python notebook

"There is a long tradition in finance that regards high Sharpe ratios as good deals that are unlikely to survive... we assume that the investor would take any opportunity with a Sharpe ratio twice that of the S&P 500."

John Cochrane and Jesus Saa-Requejo (Journal of Political Economy, 2000)