Financial Engineering and Economic Development

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 Financial development and economic development are highly correlated

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 - 1. Institutional improvements initially makes credit available to heretofore borrowing constrained producers
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- Our goal: formalize and evaluate the second part of this story

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- When security creation costs fall:
 - 1. Security creation activities increase
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- TFP impact depends on the average productivity of entering and exiting projects
- While spending on securities generally rises, much of this spending may go to security creation costs and producer/intermediary rents
- Impact on capital formation and output is ambiguous
- It is small at best, if not negative outright

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Literature

- ▶ King and Levine (1993), Rajan and Zingales (1998) ...
- Amaral and Quintin (2010), Midrigan and Xu (2014), Moll (2014)...
- Berkes, Panizza and Arcand (2012), Gennaioli, Shleifer and Vishny (2012)
- Allen and Gale (1989, 1991), Corbae and Quintin (2016)

Other related papers

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The environment

- Time is discrete and infinite
- Mass one of two-period lived households
- Supply one unit of labor when young, invest their earnings, consume when old
- Household type 1 is risk neutral
- Household type 2 is infinitely risk averse (only value the worst-case scenario)
- Large mass of one-period lived producers
- Stand-in intermediary

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Safe technology

- Safe technology transforms capital k into Ak^ω units of the consumption good with ω ∈ (0, 1)
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- Household earn gross return $R \equiv \omega k^{\omega-1}$
- Rents consumed every period by producers
- ► Risk-averse household lose fraction δ ∈ (0, 1) of their investment in transaction costs so that their net return is (1 − δ)R

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Risky technology

- Each producer has a type (z_B, z_G)
- Can activate a project by installing a unit of capital

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Risky technology

- Each producer has a type (z_B, z_G)
- Can activate a project by installing a unit of capital
- Once capital is installed, aggregate conditions are either good (G) or bad (B)
- Markov with transition T
- ► An active producer of talent z ∈ {z_B, z_G} transforms labor n into the consumption good according to

$$z^{1-lpha} n^{lpha}$$

where $\alpha \in (0, 1)$

Define:

$$\Pi(w;z) \equiv \max_{n>0} z^{1-\alpha} n^{\alpha} - nw$$

Intermediation

- Investments in risky projects are intermediated
- Intermediary purchases a project for price $\kappa(z_B, z_G)$
- It sells claims to the project's output

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Intermediation

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- Intermediary purchases a project for price $\kappa(z_B, z_G)$
- It sells claims to the project's output
- Selling securities to risk-neutral agents is free
- Selling securities to risk-averse agents carries a verification cost c

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Risk-averse household problem

 $\max_{a^S, a^G, a^B} \min\left(c_B, c_G\right)$

subject to:

$$w_t = a^S + a^G + a^B$$

$$c_B = a^S(1-\delta)R + a^B R(B|\eta_t)$$

$$c_G = a^S(1-\delta)R + a^B R(G|\eta_t)$$

where

$$R(B|\eta_t) = \frac{R}{T(B|\eta_t)}$$
$$R(G|\eta_t) = \frac{R}{T(G|\eta_t)}$$

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Risk-neutral household problem

$$\max_{a^{S},a^{G},a^{B}}T\left(B|\eta_{t}\right)c_{B}+T\left(G|\eta_{t}\right)c_{G}$$

subject to:

$$w_t = a^S + a^G + a^B$$

$$c_B = a^S R + a^B R (B|\eta_t)$$

$$c_G = a^S R + a^B R (G|\eta_t)$$

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Risk-neutral households are willing to pay

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As for risk-averse agents, it only make sense to sell safe securities to them and they value safe payoffs by

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By assumption,

$$q^2 > q^1(B) + q^1(G)$$

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Intermediary's problem

Intermediaries choose b to maximize:

$$q^{2}b + q^{1}(G)\left(\Pi(w(G); z_{G}) - b\right) + q^{1}(B)\left(\Pi(w(B); z_{B}) - b\right) \\ -\kappa(z_{B}, z_{G}) - c\mathbf{1}_{\{b>0\}},$$

subject to:

 $b \leq \Pi(w(B); z_B).$

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Equilibrium

An equilibrium consists of project prices, wage rates, security menus, pricing kernels, and policies for all agents such that, at all dates and histories:

- 1. Old agents consume the payoff of their portfolio while young agents save their earnings
- 2. Security menus solve the intermediary's problem
- 3. Profits are zero for the intermediary
- 4. $R_t = \omega k_t^{\omega-1}$
- 5. Producers of type *z* are active if and only if $\kappa_t(z_B, z_G) \ge 1$
- 6. The market for labor clears
- 7. The market for each security clears

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Financial policies

Lemma

In any equilibrium, the consumption of risk-averse agents is risk-free and they only purchase risk-free securities.

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Financial policies

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Lemma

In any equilibrium, κ is monotonic among active projects.

Proposition

If the intermediary activates projects of type $z \equiv (z_B, z_G)$, then it also activates all projects of type $z' \ge z$. Furthermore, among active projects and μ -almost surely:

- 1. *Either* b(z) = 0 *or* $b(z) = \Pi(w(B); z_B)$
- 2. $b(z_B, z_G)$ is monotonic in z_B in the sense that given z_G , $b(z'_B, z_G) \ge b(z_B, z_G)$ whenever $z'_B > z_B$, strictly so when $b(z_B, z_G) > 0$.

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Aggregation

Let K be the aggregate quantity of capital used to operate active projects. Then:

$$K = \int_{Z_{\Theta}} d\mu$$

Furthermore,

$$F(\eta, K, N) = \bar{z}(\eta)^{1-\alpha} K^{1-\alpha} N^{\alpha},$$

where \bar{z} is the average productivity of active projects.

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Existence and comparative statics

Proposition

An equilibrium exists. Furthermore, all equilibria feature strictly positive storage.

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Proposition

Assume that $\frac{Z_G}{Z_B}$ is μ -almost surely a constant. Assume that in a given economy and in a particular period, security creation costs suddenly fall. An equilibrium path exists in economy where gross investment (i.e. spending on securities) rises on impact.

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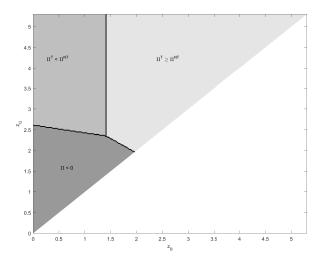
Parametrization

- One period= 25 years
- $\omega = .37$ which implies a yearly safe rate of return of 4%
- δ = 0.22 which means that risk-averse agents are willing to pay 100 basis points premium on safe assets
- $T_{BB} = .2, T_{GG} = .8$
- μ is bivariate normal and is specified to imply:
 - 1. Average output difference of 1% a year between good and bad times
 - 2. A ratio of producer rents to value added of around 10%



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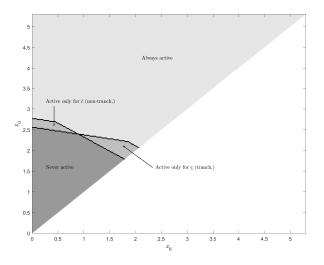
Producer/intermediary policies



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Changes in security creation costs



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Comparative statics for capital formation

 Δ capital formation = Δ spending on securities

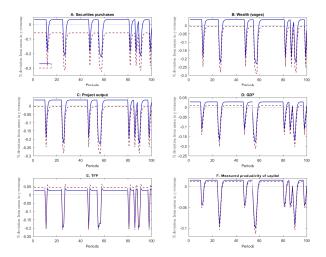
Comparative statics for capital formation

 Δ capital formation $= \Delta$ spending on securities

- Δ security creation expenditures
- Δ risky producer rents.

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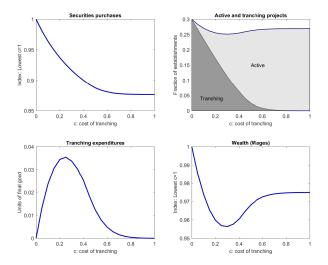
Stochastic steady state



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Changes in security creation costs

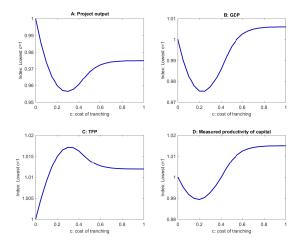


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Changes in security creation costs

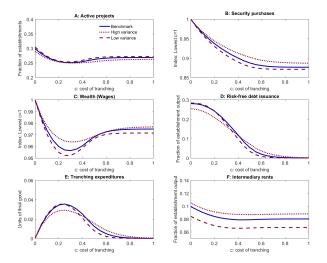




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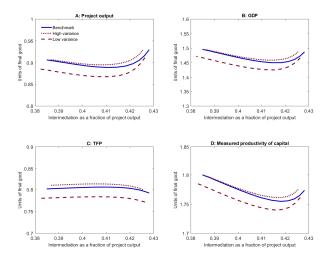
Sensitivity to talent dispersion



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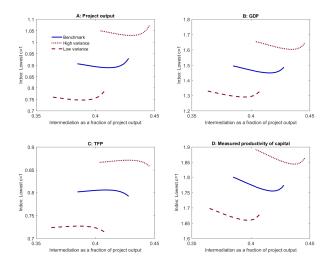
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Financial engineering and economic development



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Enterprise leads, finance follows



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Data I

We look at two proxies for financial complexity:

- Securitization activity
- Private bond market capitalization

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Unconditionally, financial complexity and economic development are positively correlated

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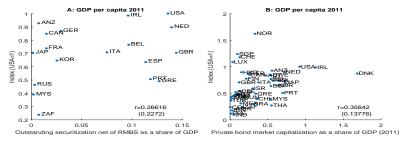
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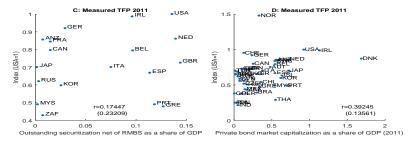
Conditionally on income they are not

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Data II





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- Much of the investment boom caused by making securitization cheaper can be dissipated into creation costs and rents
- Probably best to think of financial development as consisting of two distinct phases
 - 1. Initially, institutional gains enable constrained producers to become active and/or operate more effectively.
 - In economies with already well functioning markets, financial innovation tends to take the form of repackaging

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 - 1. Initially, institutional gains enable constrained producers to become active and/or operate more effectively.
 - In economies with already well functioning markets, financial innovation tends to take the form of repackaging
- First phase delivers potentially high output and TFP gains
- Second phase probably not so much

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More papers

- Goldsmith (1969), McKinnon (1973) and Shaw (1973)
- Greenwood and Jovanovic (1990), Bencivenga and Smith (1991), Banerjee and Newman (1993), Khan (2001), Amaral and Quintin (2006)
- Erosa (2001), Jeong and Townsend (2007), Erosa and Cabrillana (2008), Quintin (2008), Buera, Kaboski, and Shin (2011), Buera and Shin (2013), Caselli and Gennaioli (2013)

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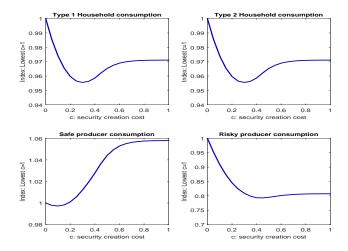
Algorithm

- Given parameters, solve for household and intermediary policy functions for every possible aggregate state of the economy;
- 2. Draw a 1000-period sequence of aggregate shocks $\{\eta_t\}_{t=1}^{1000}$ using the Markov transition matrix T and record the value of all endogenous variables starting from an arbitrary value of aggregate wealth;
- 3. After dropping the first 100 periods, so that assumed initial conditions have at most a negligible effect on the value of endogenous variables, compute average values for all endogenous variables.

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Welfare



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