

# Financial Engineering and the Macroeconomy

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# Definition

**Financial Engineering:** Transformation of cash-flows to create securities that cater to the needs of heterogenous investors (Allen and Gale, 1988)

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- ▶ We shock both to cause changes in the quantity of costly security creation . . .
- ▶ . . . and quantify the impact on output, capital formation, TFP, and welfare

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- ▶ TFP and output tend to move in opposite direction
- ▶ When increases in financial engineering are caused by changes in the distribution of investor types, the impact on output is even more likely to be negative

# Literature

- ▶ King and Levine (1993), Rajan and Zingales (1998) ...
- ▶ Amaral and Quintin (2010), Midrigan and Xu (2014), Moll (2014) ...
- ▶ Berkes, Panizza and Arcand (2012), Gennaioli, Shleifer and Vishny (2012)
- ▶ Allen and Gale (1989, 1991), Corbae and Quintin (2016)

▶ Other related papers



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- ▶ Households supply one unit of labor when young
- ▶ Large mass of two-period lived producers

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- ▶ Types are public information
- ▶ Can activate a project in the first period of their life by installing a unit of capital
- ▶ Aggregate conditions are drawn
- ▶ An active producer of talent  $z \in \{z_B, z_G\}$  transforms labor  $n$  into the consumption good according to

$$z^{1-\alpha} n^\alpha$$

where  $\alpha \in (0, 1)$

- ▶ Define:

$$\Pi(w; z) \equiv \max_{n>0} z^{1-\alpha} n^\alpha - nw$$

# Producer preferences

- ▶ Producers consume at the start of either period of their life
- ▶ They order consumption plans  $(c_{1,t}^P, c_{2,t}^P(B), c_{2,t}^P(G))$  according to:

$$c_{1,t}^P + \epsilon E \left( c_{2,t}^P(\eta) | \eta_{t-1} \right),$$

where  $\epsilon$  is a small but positive number



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- ▶ Selling securities to one household type is free
- ▶ Selling securities to both types carries a fixed cost  $\zeta$
- ▶ They take the market value of securities as given

## Producer problem

Active producers of type  $(z_B, z_G)$  maximize:

$$q_{A,t}(x_{A,t}(B), x_{A,t}(G)) + q_{N,t}(x_{N,t}(B), x_{N,t}(G)) + \epsilon E(c_{2,t}^P(\eta) | \eta_{t-1}) - 1 - \zeta 1_{\{x_{A,t} \neq 0, x_{N,t} \neq 0\}}$$

subject to:

$$x_{A,t}(B) + x_{N,t}(B) + c_{2,t}^P(B) \leq \Pi(w_t(B); z_B),$$

$$x_{A,t}(G) + x_{N,t}(G) + c_{2,t}^P(G) \leq \Pi(w_t(G); z_G),$$

$$q_{A,t}(x_{A,t}(B), x_{A,t}(G)) + q_{N,t}(x_{N,t}(B), x_{N,t}(G)) \geq 1 + \zeta 1_{\{x_{A,t} \neq 0, x_{N,t} \neq 0\}},$$

$$x_A, x_N, c_2^P \geq 0$$

# Security menus

From the point of view of households, the security menu is a set of available returns

$$R_{i,t}(z, \eta) = \frac{x_{i,t}(\eta)}{q_{i,t}(x_{i,t}(B), x_{i,t}(G))}$$

on the securities issued by producers of type  $z = (z_B, z_G) \in R_+^2$  for household type  $i \in \{A, N\}$

## Type N households

$$\max_{a_t^N(z), c_{y,t}^N, c_{o,t}^N \geq 0} \log(c_{y,t}^N) + \beta \log \left\{ E \left( c_{o,t+1}^N(\eta) | \eta_t \right) \right\}$$

subject to:

$$\begin{aligned} w_t &= \int a_t(z) d\mu + c_{y,t-1}^N, \\ c_{o,t}^N(B) &= \int a_t^N(z) R_{N,t}(z, B) d\mu, \\ c_{o,t}^N(G) &= \int a_t^N(z) R_{N,t}(z, G) d\mu, \end{aligned}$$

## Pricing kernel for type $N$ securities

Letting

$$\bar{R}_{N,t} = \max_z T(B|\eta_{t-1}) R_{N,t}(z, B) + T(G|\eta_{t-1}) R_{N,t}(z, G),$$

old risk-neutral agents are willing to pay:

$$q_{N,t}(x(B), x(G)) = \frac{T(B|\eta_{t-1}) x(B) + T(G|\eta_{t-1}) x(G)}{\bar{R}_{N,t}}$$

for a marginal investment in a security with payoff  $(x(B), x(G))$  at date  $t$ .

## Type A households

$$\max_{a_t^A(z), c_{y,t}^A, c_{o,t}^A \geq 0} \log(c_{y,t}^A) + \beta \log \left\{ \min \left\{ c_{o,t+1}^A(B), c_{o,t+1}^A(G) \right\} \right\}$$

subject to:

$$w_t = \int a_t(z) d\mu + c_{y,t-1}^A,$$

$$c_{o,t}^A(B) = \int a_t^A(z) R_{A,t}(z, B) d\mu,$$

$$c_{o,t}^A(G) = \int a_t^A(z) R_{A,t}(z, G) d\mu.$$



# Pricing kernel for type A securities

Letting

$$\bar{R}_{A,t} = \frac{\min\{c_{0,t}^A(B), c_{0,t}^A(G)\}}{a_{A,t}},$$

1.  $q_{A,t}(x(B), x(G)) = \frac{\min(x(B), x(G))}{\bar{R}_{A,t}}$  if  $c_{0,t}^A(B) = c_{0,t}^A(G)$ ,
2.  $q_{A,t}(x(B), x(G)) = \frac{x(G)}{\bar{R}_{A,t}}$  if  $c_{0,t}^A(B) > c_{0,t}^A(G)$ ,
3.  $q_{A,t}(x(B), x(G)) = \frac{x(B)}{\bar{R}_{A,t}}$  if  $c_{0,t}^A(B) < c_{0,t}^A(G)$

# Equilibrium

An equilibrium consists of wage rates, security menus and returns, pricing kernels, and policies for all agents such that, at all dates and histories:

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2. The market for labor clears
3. The market for each security clears
4. Pricing kernels assumed by producers are consistent with household decisions given the resulting securities menu

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## Proposition

*An equilibrium exists.*

# Financial policies (1)

## Lemma

*In any equilibrium, risk-averse households only purchase risk-free securities.  
Furthermore,  $\bar{R}_{N,t} \geq \bar{R}_{A,t}$ .*

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So producers maximize:

$$\frac{x_A}{\bar{R}_{A,t}} + \frac{T(G|\eta_{t-1})x_N(G) + T(B|\eta_{t-1})x_N(B)}{\bar{R}_{1,t}} - 1 - \zeta \mathbf{1}_{\{x_A > 0 \text{ and } x_N > 0\}} + \epsilon E(c_2^P | \eta_{t-1}),$$

where:

$$\begin{aligned} x_A &\leq \min \{ \Pi(w(B); z_B), \Pi(w(B); z_G) \}, \\ x_A + x_N(B) + c_2^P(B) &\leq \Pi(w(B); z_B), \\ x_A + x_N(G) + c_2^P(G) &\leq \Pi(w(G); z_G). \end{aligned}$$

# Financial policies (2)

## Proposition

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## Proposition

Among active projects and  $\mu$ -almost surely:

1. Either  $x_A = 0$  or  $x_A = \underline{\Pi}(z)$ ;
2. Producers pay  $\zeta$  to sell securities in two markets when:

$$\frac{T(G|\eta_{t-1}) (\bar{\Pi}(z) - \underline{\Pi}(z))}{\bar{R}_{N,t}} + \frac{\underline{\Pi}(z)}{\bar{R}_{A,t}} - \zeta > \epsilon (\bar{\Pi}(z) - \underline{\Pi}(z)) + \frac{\underline{\Pi}(z)}{\bar{R}_{A,t}}, \text{ and,}$$
$$\frac{T(G|\eta_{t-1}) (\bar{\Pi}(z) - \underline{\Pi}(z))}{\bar{R}_{N,t}} + \frac{\underline{\Pi}(z)}{\bar{R}_{A,t}} - \zeta > \frac{T(G|\eta_{t-1})\bar{\Pi}(z) + T(B|\eta_{t-1})\underline{\Pi}(z)}{\bar{R}_{N,t}}.$$

# Aggregation

Let  $K$  be the aggregate quantity of capital used to operate active projects. Then:

$$K = \int_{Z_{\Theta}} d\mu.$$

Furthermore,

$$F(\eta, K, N) = \bar{z}(\eta)^{1-\alpha} K^{1-\alpha} N^{\alpha},$$

where  $\bar{z}$  is the average productivity of active projects.



## A simple case (constant $\frac{z_G}{z_B}$ )

Assume that

$$z_G = zA_G$$

while

$$z_B = zA_B$$

where  $z > 0$  is the producer's idiosyncratic skill level. Then,

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2. Output, capital formation and TFP are only a function of  $\underline{z}_t$
3. A change in  $\zeta$ , holding prices constant, only affects the upper-threshold
4. It takes general equilibrium effects to move the lower threshold

# The quantity of financial engineering

Three measures:

1. The mass of producers that bear the security creation cost
2. The market value of those producers
3. The resources spent on security creation:

$$\int_{Z_{\Theta}} \zeta \mathbf{1}_{\{x_A > 0 \text{ and } x_N > 0\}} d\mu$$

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Two shocks to the environment that move these quantities:

1. A drop in  $\zeta$
2. A increase in  $\theta_A$

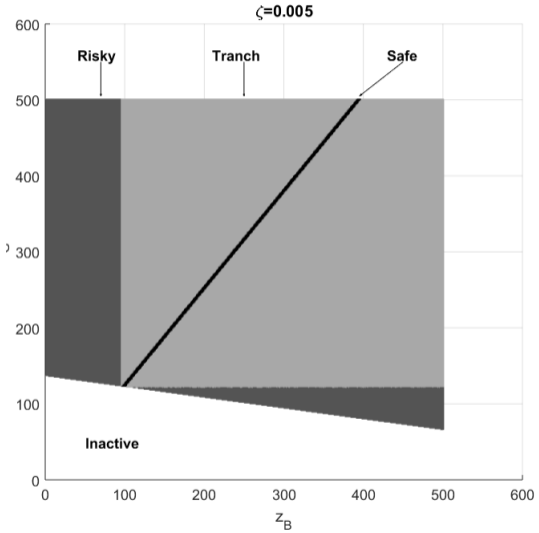
# Parametrization

- ▶ One period= 25 years
- ▶  $\theta_A = \theta_N = 0.5$
- ▶  $\beta = 0.68$
- ▶  $\alpha = 0.60$
- ▶  $T_{BB} = .2, T_{GG} = .9$
- ▶  $\mu$  is specified to imply:
  1. Average output difference of 15% between good and bad times
  2. A ratio of producer rents to value added of around 10%
- ▶ Specifically,  $\mu$  is a bivariate normal on  $[0, 1]^2$  with mean  $(\bar{\mu}_B, \bar{\mu}_G) = (0.1, 0.11)$
- ▶ Common coefficient of variation  $\varsigma = \frac{\bar{\mu}_i}{\sigma_i} = 0.8$

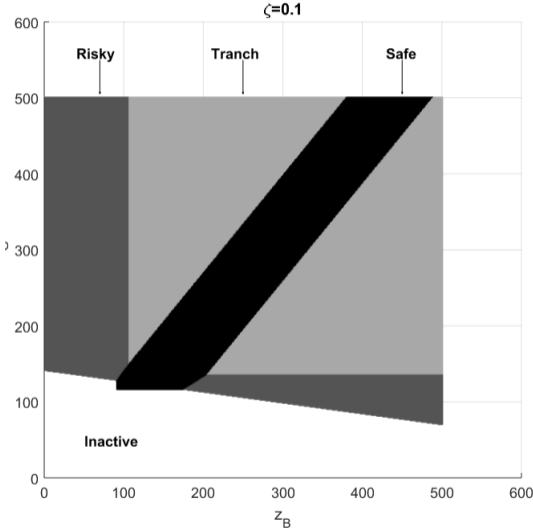
▶ Algorithm



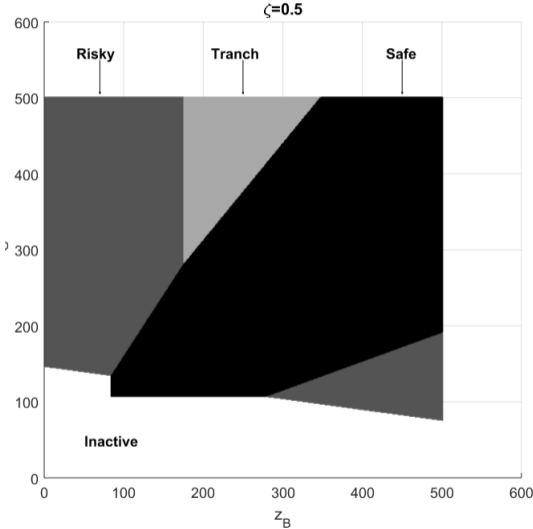
# Producer policies



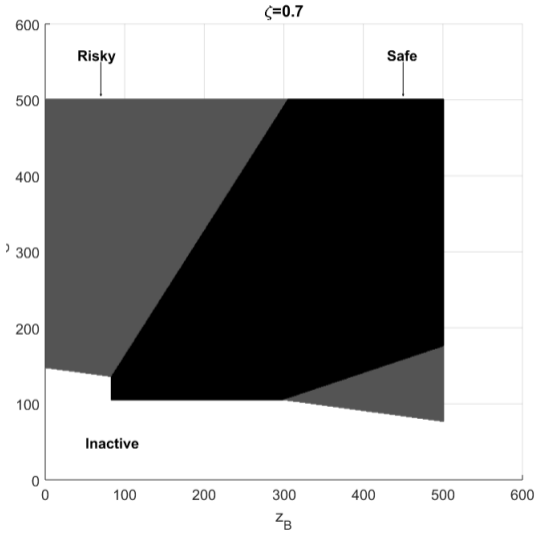
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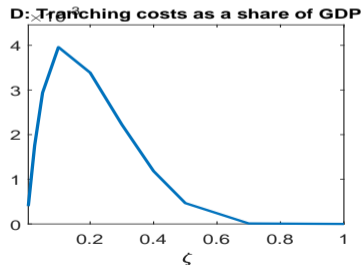
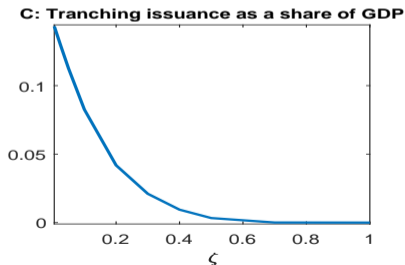
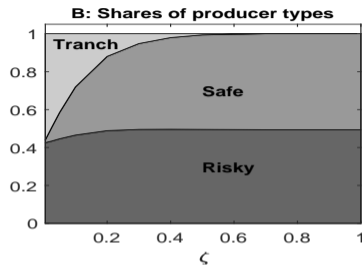
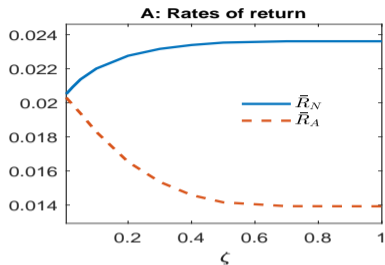
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# Measures of financial engineering



# Comparative statics for capital formation

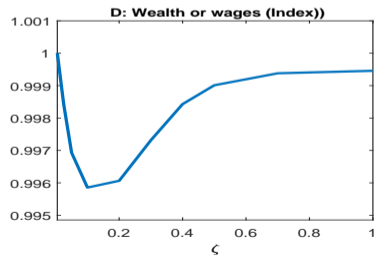
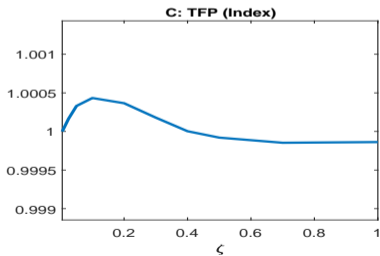
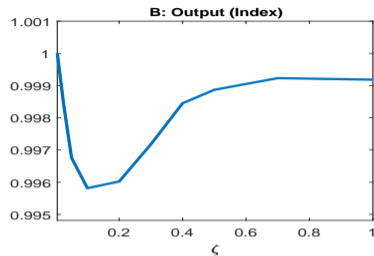
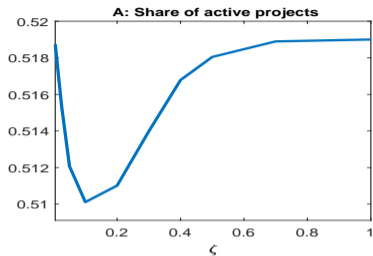
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# Comparative statics for capital formation

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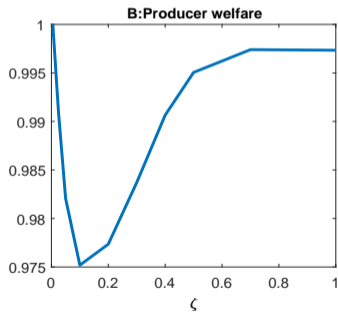
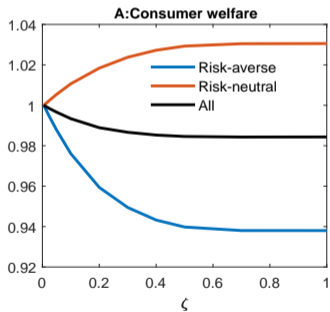
- $\Delta$  security creation expenditures
- $\Delta$  producer rents.

# Macroeconomic outcomes

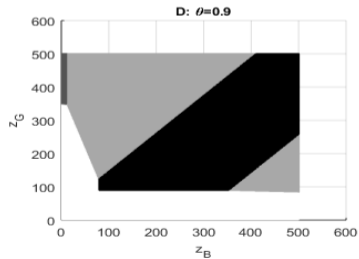
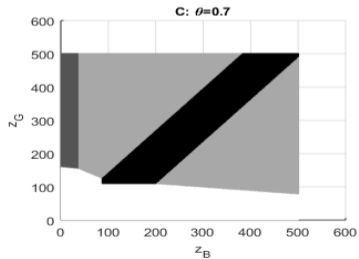
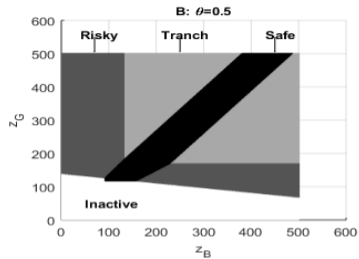
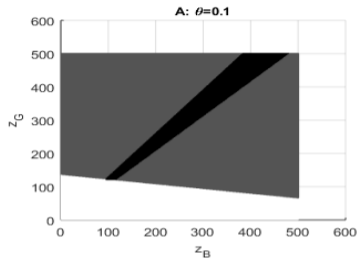




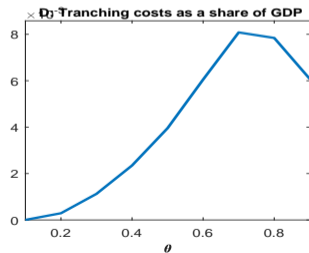
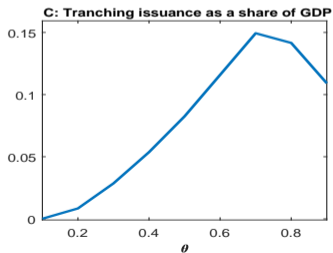
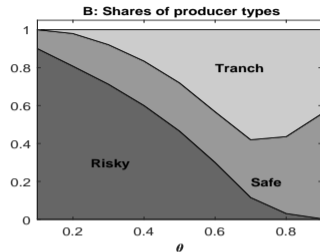
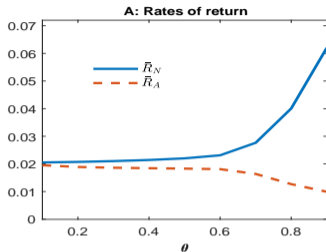
# Welfare



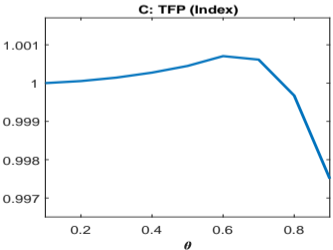
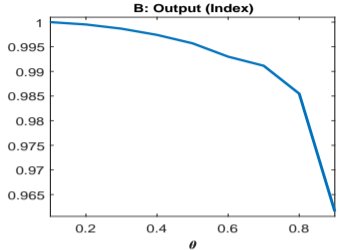
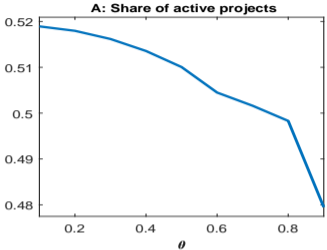
# Producers' securities policies ( $\theta$ )



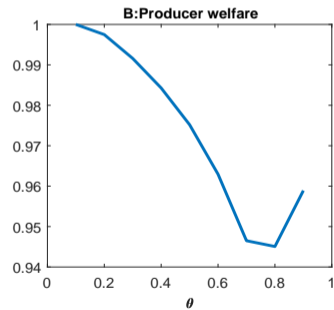
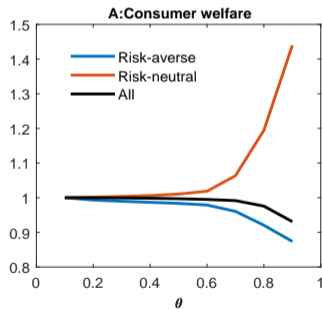
# Measures of financial engineering ( $\theta$ )



# Macroeconomic outcomes ( $\theta$ )



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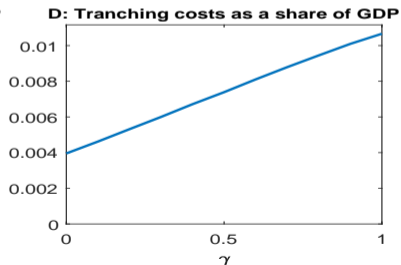
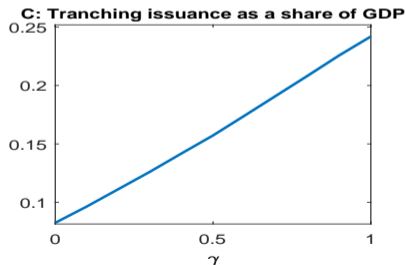
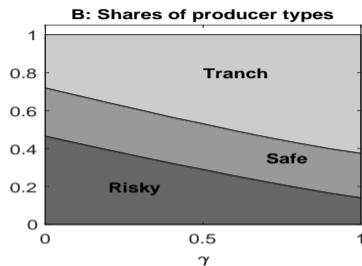
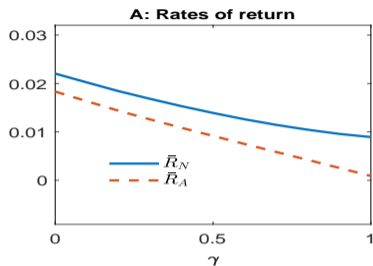


# The global saving glut

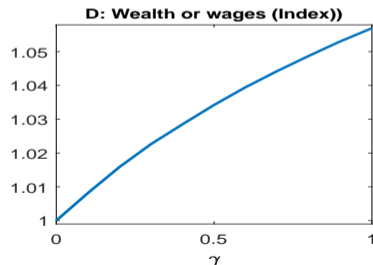
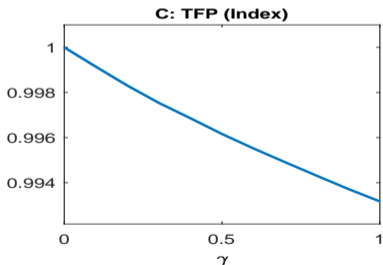
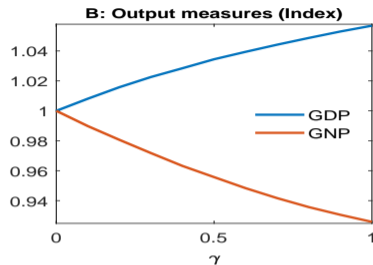
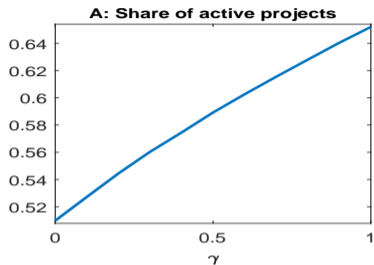
*"Given the strength of demand for safe U.S. assets, it would have been surprising had there not been a corresponding increase in their supply."*

*Bernanke et al. (2011)*

# Measures of financial engineering ( $\gamma$ )

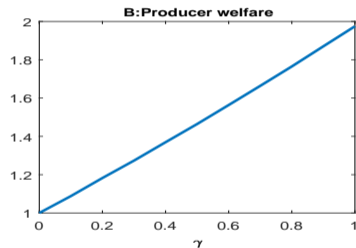
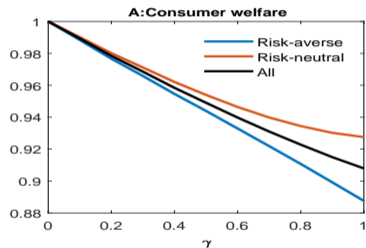


# Macroeconomic outcomes ( $\gamma$ )

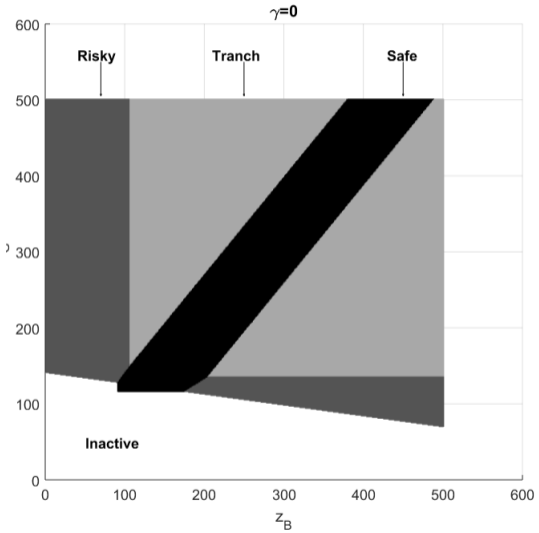




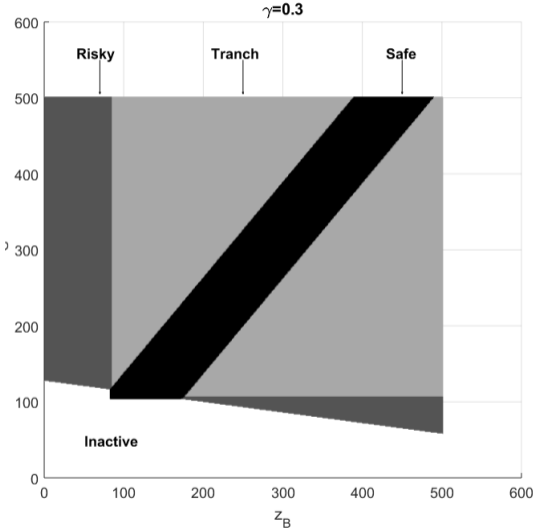
# Welfare ( $\gamma$ )



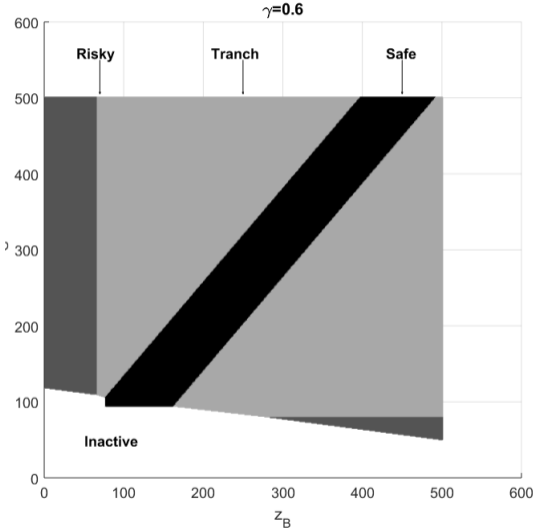
# Producer policies



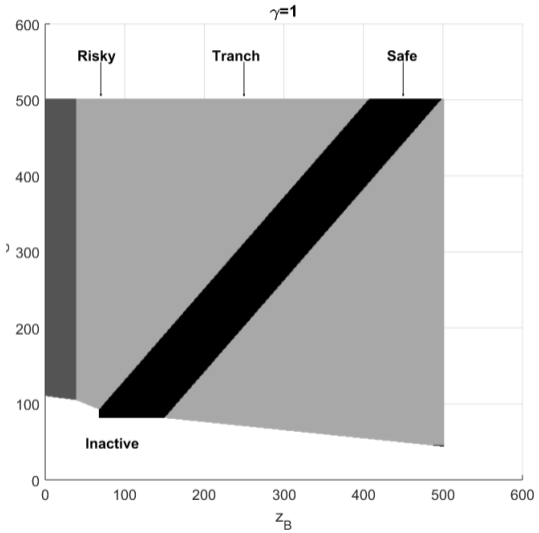
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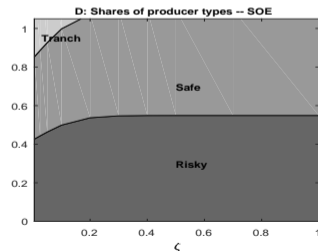
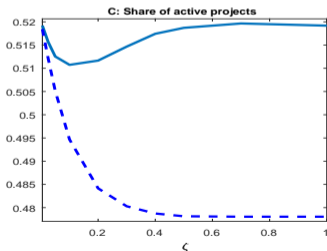
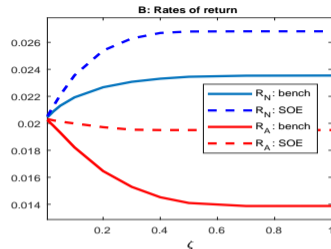
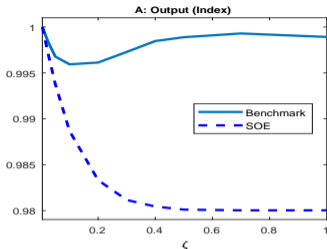
# Producer policies



# Producer policies



# A small open economy $r^* = 0.0195$



# Conclusion

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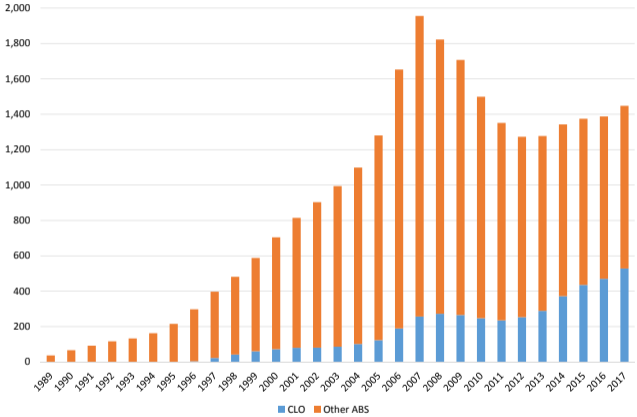
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- ▶ Probably best to think of financial development as consisting of two distinct phases
  1. Initially, institutional gains enable constrained producers to become active and/or operate more effectively.
  2. In economies with already well functioning markets, financial innovation tends to take the form of repackaging
- ▶ First phase delivers potentially high output and TFP gains
- ▶ Second phase probably not so much, if any

## More papers

- ▶ Goldsmith (1969), McKinnon (1973) and Shaw (1973)
- ▶ Greenwood and Jovanovic (1990), Bencivenga and Smith (1991), Banerjee and Newman (1993), Khan (2001), Amaral and Quintin (2006)
- ▶ Erosa (2001), Jeong and Townsend (2007), Erosa and Cabrillana (2008), Quintin (2008), Buera, Kaboski, and Shin (2011), Buera and Shin (2013), Caselli and Gennaioli (2013)

▶ Go back

# US Asset-Backed Securities Outstanding



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# Algorithm

1. Given parameters, solve for household and intermediary policy functions for every possible aggregate state of the economy;
2. Draw a 1000-period sequence of aggregate shocks  $\{\eta_t\}_{t=1}^{1000}$  using the Markov transition matrix  $T$  and record the value of all endogenous variables starting from an arbitrary value of aggregate wealth;
3. After dropping the first 100 periods, so that assumed initial conditions have at most a negligible effect on the value of endogenous variables, compute average values for all endogenous variables.

▶ Go back

# Welfare

▶ Go back